EXPERIENCE

AB Corp - Sales Manager

Sales and installation of solar panels, special systems, energy storage solutions and project management.

Freelance professional- Project Consultant October 2022 – Present

Telecommunications and renewable energy sales and project management.

January 2021 – September 2022 Plaza Martiz - Property management

Management of mini mall with 26 rental customers. Sales, customer service, marketing and social media.

Hooters Panamá - Manager supervisor

Operations supervisor responsible for opening and closing the restaurant, chief of staff, customer service and supplier relations. Marketing and social media manager.

SAIAZ Renewable energy - Sales

Sales of solar energy solutions. Installation supervisor and customer support.

PlanMed, S.A. - Administrator

Administrative supervisor for operations. Sales and customer service.

Panama Blue Spring Water - Sales & exports

Project manager for construction and permits. In charge of sales and export logistics.

August 2019 – November 2020

January 2016 – July 2019

August 2023 – Present

March 2008 – December 2014

January 2015 – December 2015

Albrook Bowling, S.A – Construction & operations January 2006 – February 2008

Project manager, obtaining construction permits and quality control of specifications for equipment installations. Operations and customer service.

<u>SI Wireless</u> - Sales executive

Sales of wireless internet solutions.

Telecom Holdings Panama, Inc.Project managerJanuary 1999 – December 2002

Sales and project management of construction for telecommunications infrastructure.

WorldQuest Networks, S.A - Sales executive

Sales of voice and fax services over the Internet. Technical supervisor responsible for client installations and server maintenance.

EDUCATION

<u>IE Business School - Madrid</u> Master of Business Administration- MBA

Bachelor of Business

1996 - 2001

2004 - 2005

LANGUAGES

Spanish

English

January 2003 – May 2003

January 1998 – December 1998